



SKIN HEALTH SOLUTION



SKIN CARE AND SKIN PROTECTION



SKIN HEALTH SOLUTION

Up to **4%**
of the NHS spending is dedicated to
pressure ulcer treatment¹

412,000
Approximate number of individuals who will develop a
new pressure ulcer annually in the UK²

£1.214 - £14.108
Approximate cost of treatment per individual
pressure ulcer³

£2-3 Billion
Estimated yearly cost of treating pressure ulcers⁴

TAILORED TO IMPROVE YOUR OUTCOMES

Medline’s Skin Health Solution program starts with a customised, evidence-based needs analysis developed by skin care experts. Our representatives can walk you through the analysis and identify areas for improvement specific to your organisation. This individualised approach is unique in the industry and available across the continuum of care to hospitals, hospices, nursing home facilities or long-term care facilities.

Skin Health Solution is a three pronged approach focussing on products, education and outcomes management. Medline’s education emphasises the application of knowledge into clinical practice as well as the standardization of care across all healthcare settings from Acute into the Community. Products are designed to work in a complementary manner and efficiently treat skin problems that have developed. Outcomes management helps you track improvements in clinical practice and the positive effect on clinical outcomes as well as identify areas that need further effort.

Through it all, Medline’s clinical experts are available if you have questions.

PRODUCTS

Skin Health Solution provides a strategic product bundle that meets patient needs from emergency and operating rooms all the way through to long-term care.

The products work together to help prevent, manage & treat any skin related problems.

EDUCATION

Medline’s education curriculum offers your staff training on the basics, including risk factors, pressure redistribution and prevention of skin damage.

It also promotes teamwork and communication.

OUTCOMES

The Medline team works with you to continually evaluate the performance of the program, ensuring you are delivering optimal patient care.

1 Age Ageing. 2004 May;33(3):230-5. The cost of pressure ulcers in the UK. Bennett G1, Dealey C, Posnett J. Barts and the London, Queen Mary's School of Medicine and Dentistry, London, UK.

2 Age and Ageing 2004; 33: 230–235. The cost of pressure ulcers in the UK. Gerry Bennett1 , Carol Dealey2 ,John Posnett3. 1 Barts and the London, Queen Mary's School of Medicine and Dentistry, London, UK* 2 School of Health Sciences, University of Birmingham and University Hospital Birmingham NHS Trust, Nuffield House, Queen Elizabeth Hospital, Birmingham B15 2TT, UK 3 University of York and Smith & Nephew Wound Management, Hull, UK.

3 Journal of Wound Care. 2012 Jun;21(6):261-2, 264, 266. The cost of pressure ulcers in the United Kingdom. Dealey C1, Posnett J, Walker A 1University Hospital Birmingham NHS Foundation Trust, Queen Elizabeth Medical Centre, Birmingham, UK.

4 Wound Care today, 2013, p.7. Pressure ulcer prevention in the current NHS: setting the scene. Rosie Callaghan. Rosie Callaghan is Tissue Viability Nurse Specialist, Worcester CCG Nursing Homes and Worcester Health and Care Trust, Worcester.

Table of Contents:

- Skin Health Solution	2
- Remedy®	4
- SurePrep®	6
- Marathon®	8
- Ultrasorbs®	10



REMEDY®

Barrier Cream provides a smooth, breathable film that moisturises, nourishes and protects skin.



CHG compatible



24% silicone blend
Emollient and Humectant
Botanical ingredients
Oleosome Technology



Free of fragrance,
parabens, sulfates, aloe
and phthalates

BENEFITS

- Both donates moisture (emollient) and retains moisture (humectants) already in the skin
- Contains micro particles of emollient oils and vitamins that collapse and release their contents over time
- Replacing allergenic substances reduces the risk of drying out the skin (from sulfates) and of allergic reactions (fragrances, parabens, aloe and phthalates)
- No change in protocol

INDICATIONS:

- Manage dry skin
- Formulated to help maintain conditions need for healthy skin
- Use on children over 3 years old and adults

CONTRAINDICATIONS:

- application for children over 3 years must not exceed 4 times/day

GOOD TO KNOW

- **Compatible with all continence products** as it does not affect absorbency.
- Should be applied daily as and when required.
- **Hypoallergenic, non irritating, non sensitizing & dermatologist tested.**
- Indicated **for intact or damaged skin.**
- **Breathable** therefore allowing the skin to regenerate whilst being protected.
- **Protect from freezing, avoid excessive heat.**
- If a patient is in hospital for a short stay the **sachets can be used rather than tubes** to avoid wastage.

The Science



Nature of Moisturising Barrier Cream



Item No.	Size	Packaging	Min Order Qty
MSCE092531	30ml	12/cs	12
MSCE092534	118ml	48/cs	48
MSCE092534PK	2g	144/box, 864/cs	144



Sureprep® No-Sting skin protectant forms a long-lasting, clear, coating. For use on all skin types, including neonatal skin.¹

Barrier protection

Provides a clear barrier film



Available as

- spray
- wand applicator
- wipes
- in all common presentations & sizes



Protection

Up to 72 hours protection



Water Based

Non solvent based

BENEFITS

- Patients skin can be easily inspected
- Allows the patients skin to regenerate whilst being protected
- The patients skin is protected for longer
- One solution for ALL patients
- The continence pads/products absorbancy will not be impaired
- Visible sheen aids appropriate application
- Effective & controlled application of sureprep to ensure optimum protection
- Familiar size and product presentations making it a straightforward transition over to Sureprep

CONTRAINDICATIONS:

- not to be used:
- on infected areas of skin
- near the eyes
- as the only covering in situations that require additional dressing protection from bacterial contamination

INDICATIONS:

To be applied to intact or damaged skin in order to provide a primary barrier against:

- bodily waste
- fluids
- adhesives

GOOD TO KNOW

- All Sureprep products with the exception of the spray are **solvent free and safe to use** even on neonates.
- It takes approximately **1 minute to dry**.
- Sureprep is indicated to provide **up to 72 hours of protection**, however this will vary between patients and depend on the level of exposure to bodily fluids & frequency of cleansing.
- Sureprep should be reapplied with each dressing change **to ensure optimum protection** as the adhesive of the dressing is likely to lift the Sureprep film.
- Barrier films **should not be used on infected skin**.
- Sureprep is indicated **for use on intact or damaged skin**.
- The full range is **listed on the Drug Tariff** and can therefore be prescribed.



Item No.	Size	Packaging	Min Order Qty
MSC1505	1ml	50/bx	50
MSC1510	1ml	25/bx	25
MSC1513	3ml	25/bx	25
MSC1528	28ml	12/case	12

1. Visscher M. Update on the Use of Topical Agents in Neonates. Newborn & Infant Nursing Reviews. 2009;9(1): 31-47. Available at: [http://www.nainr.com/article/S1527-3369\(08\)00172-4](http://www.nainr.com/article/S1527-3369(08)00172-4). Accessed April 9, 2010



MARATHON®

Marathon forms a fully flexible, clear and remarkably strong protective layer on skin.

Presented in
0.5g ampoule



Sponge tip applicator



Colour
Violet



Breathable film
Lasts for 3 days



Made of
Cyanoacrylate



Appropriate for
Intact or damaged
skin



Solvent free



BENEFITS

- Patients damaged skin is protected effectively even under the most challenging conditions
- Colouring ensures complete coverage of affected area plus appropriate application
- Confidence in appropriate application and no wastage of product
- Takes 30 seconds to dry which saves nursing time
- Patients skin will heal whilst being protected from further breakdown
- Protects patients skin for longer, saving nursing time on reapplication
- Suitable even for neonates

INDICATIONS:
Protects intact or damaged skin from:

- Moisture
- Incontinence
- Bodily fluids
- Shear and adhesive stripping

CONTRAINDICATIONS:
Do not apply directly to:

- Deep, open, bleeding, or chronic wounds
- Second or third-degree burns
- Infected areas

GOOD TO KNOW

- Marathon dries within approximately 30 seconds.
- Case studies highlighting the efficacy of Marathon even when used with the most fragile of skin with neonates are available.
- Marathon provides up to 72 hours protection depending on the amount of bodily fluids etc which are present.
- Each ampoule covers a 10x10cm area.
- Marathon should not be applied to mucous membranes.

NO-STING



BREATHABLE
SKIN
PROTECTION



72 H
PROTECTION

Item No.

Size

Packaging

Min Order Qty

MSC093001

0.5ml

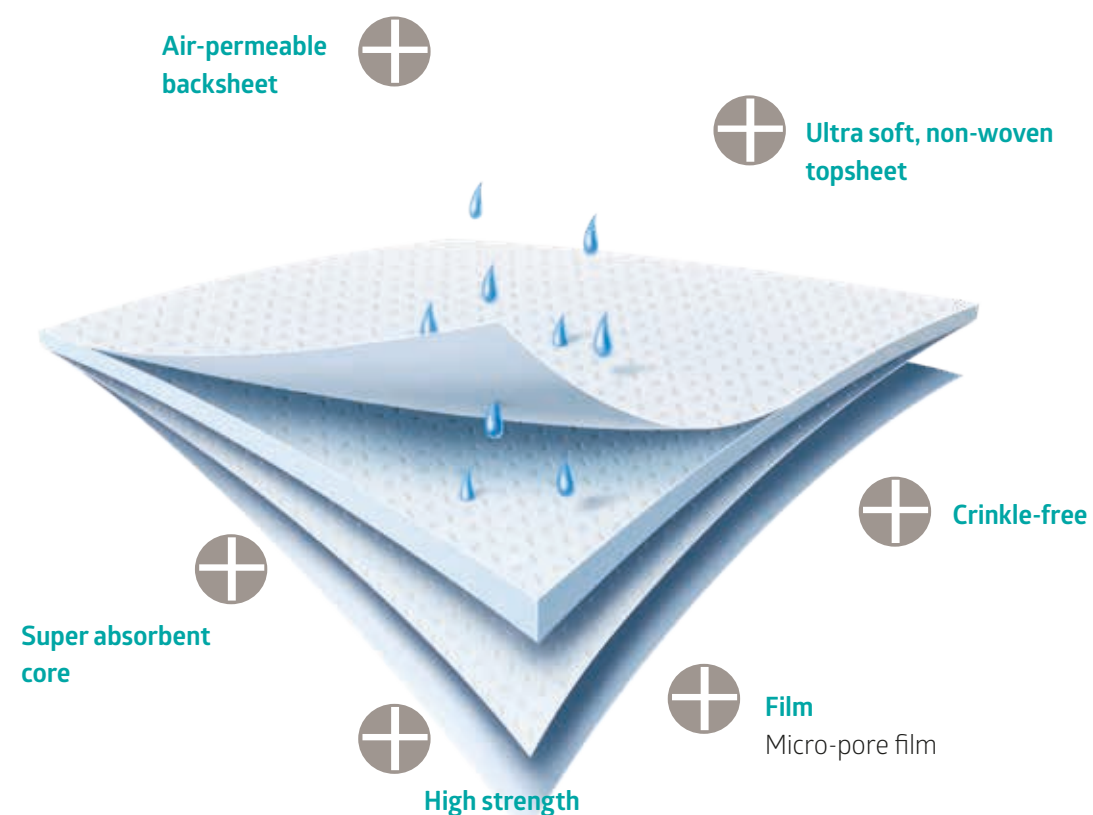
5ea/pck

5



ULTRASORBS®

Ultrasorbs® are unique drypads that absorb and lock away bodily moisture from the patient's skin.



INDICATIONS:

- Fluid Management absorbs body perspiration, incontinence, wound exudate, etc...
- Pressure ulcer prevention

CONTRAINDICATIONS:

- Do not use Ultrasorbs on the open wound
- Never use more than one Ultrasorb at the time as layering impedes airflow and creates pressure points

BENEFITS

- Reduces heat buildup and maintains necessary microclimate
- Leaves skin dry and healthy
- Reduces friction and shear
- Results in fewer linen changes without need to layer

GOOD TO KNOW

- Ultrasorb drypads have a **working capacity of 1,000 mL**. This is the volume of fluid the product can hold and still be dry to the touch.
- Ultrasorbs are **air-permeable** which mean the product allows airflow through the backsheet of the product. This allows it to be used on low-air-loss and therapy mattresses.
- Ultrasorbs are also available in **different sterile versions to be used as a superabsorbant for wounds, burns patients and lymphodema patients**.



Item No.	Size	Packaging	Min Order Qty
ULTRASRBE2540	25x40 cm	10	10 packs
ULTRASRBE4561	45x61 cm	10	6 packs
ULTRASRBE6191	61x91 cm	10	7 packs
USAPE619ES	61x91 cm	10	6 packs
MSCE4090PUPS	229x101 cm	30	1 case
MSCE4090PUPSB	229x101 cm	1	30 packs
USAP4090ES	229x101 cm	25	1 case
ULTRSRB4561ST	45x61 cm	1	160 packs
ULTRSRB6191STA	61x91 cm	1	50 packs
MSCE4090PPSTA	229x101 cm	1	25 packs

EVIDENCE-BASED PRODUCTS

With Skin Health Solution you get products that work together in a complementary manner to help prevent skin problems and efficiently treat those that have developed.

SKIN CARE AND SKIN PROTECTION

- Sureprep® forms a long-lasting, clear coating
- Marathon® binds to the skin to create a protective barrier up to 72 hours
- Ultrasorbs® are unique drypads that absorb and lock away bodily moisture from the patient's skin
- Remedy® provides a smooth breathable film that moisturizes & nourishes the skin



WOUND TREATMENT

- Exuderm Satin provides a protective, translucent barrier that facilitates granulation
- Bordered Gauze adhesive island wound dressing with a water resistant backing is ideal for incision sites



PRESSURE ULCER PREVENTION AND TREATMENT

- Heelmedix® and Heel Raiser Pro® help relieve pressure on vulnerable heels
- Remedy® provides a smooth breathable film that moisturizes & nourishes the skin

For more information, please contact your sales representative or visit our website:
www.medline.com/uk.



ALWAYS
ON.

Medline Industries Ltd
3rd Floor
Quayside Wilderspool Business Park
Greenalls Avenue
Warrington WA4 6HL
United Kingdom
Tel.: +44 844 334 5237
Fax: +44 844 334 5238
www.medline.eu/uk
uk-customerservice@medline.com